

For Autronic the Munich fair was a very important meeting opportunity bringing together all companies established in the electronic market.

Compared with the fair of 2010 we have noticed that the number of visitors clearly rose (+300%) and that our attractive product policy stimulated a lot of interest. Especially in the field of customer specific developments we were able to establish good new contacts.

The Electronica is the ideal venue to get a quick and comprehensive overview and to present the latest products to a huge number of specialists like we did for example by presenting our latest product HPBC20.

Especially in the field of power electronics we see the tendency to develop applications to an increasing extent under ecological aspects and to place special emphasis on these aspects, besides lower consumption, miniaturization and enormous function enlargements. Our new **HPBC20** exactly meets these requirements; this railway suitable converter is unique in its power class. For more information about the HPBC20 with ultra-wide input: [Link HPBC20](#)



A modeled landscape demonstrated the EMC strength of our converters. We have discharged a 30-40kV voltage to the converter directly, generated by a coil. The status LED showed that it did not impress the converter.



Ms Maile in communication with customers

Sachsenheim, 11.12.2012



Steuer- und Regeltechnik / Sachsenheim

We hope that the Munich fair will offer also in future best opportunities to maintain our good relationships with you, to continue to talk with you and do business successfully.

Information on the Fair:

72.000 professional visitors from 78 countries visited 2.669 firms from 49 countries. This was almost identical to the number of visitors in 2010. Reinforcing attendance from the USA, Russia, Turkey, Canada and Asia was reported. A great number of visitors expressed their satisfaction by announcing to exhibit or to visit also to the Electronica 2014.